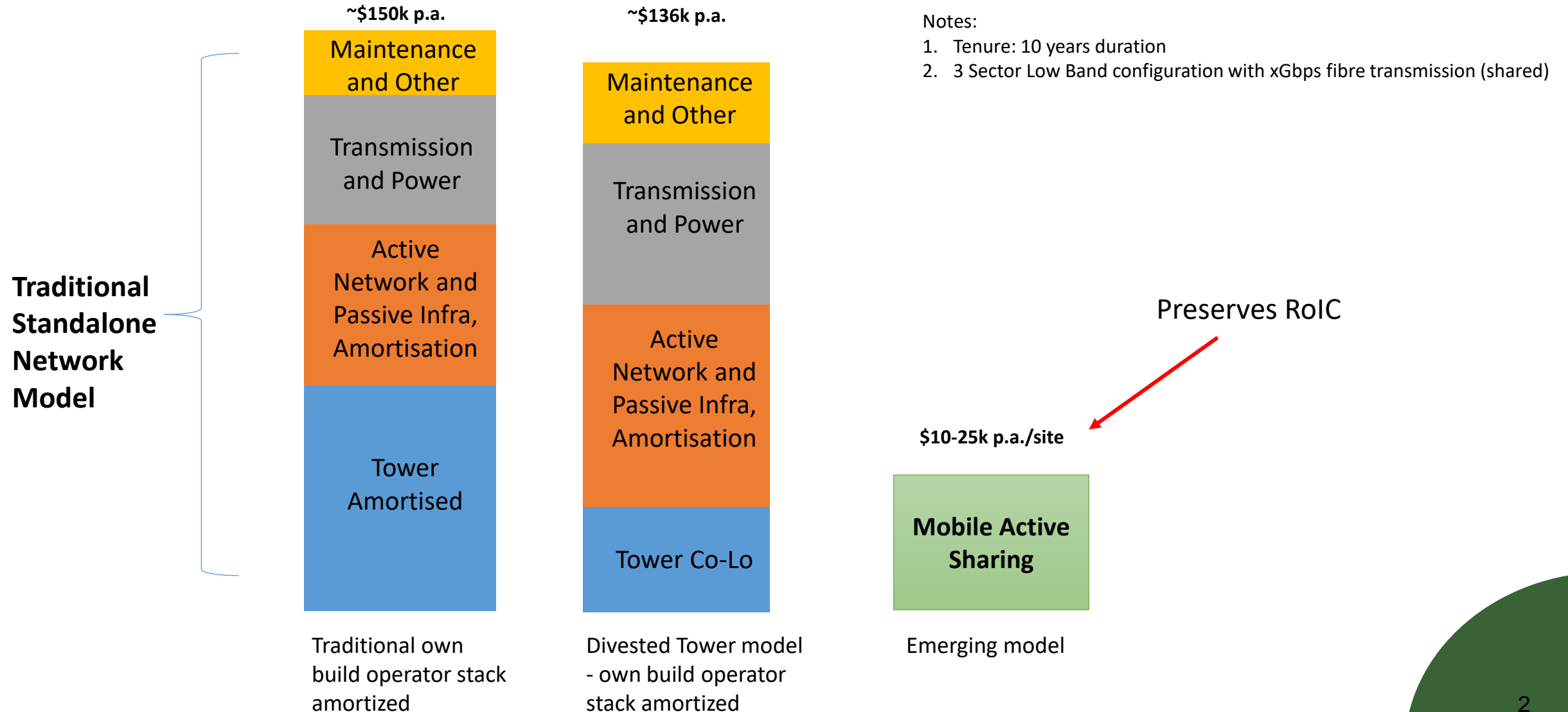


New MNO Economics

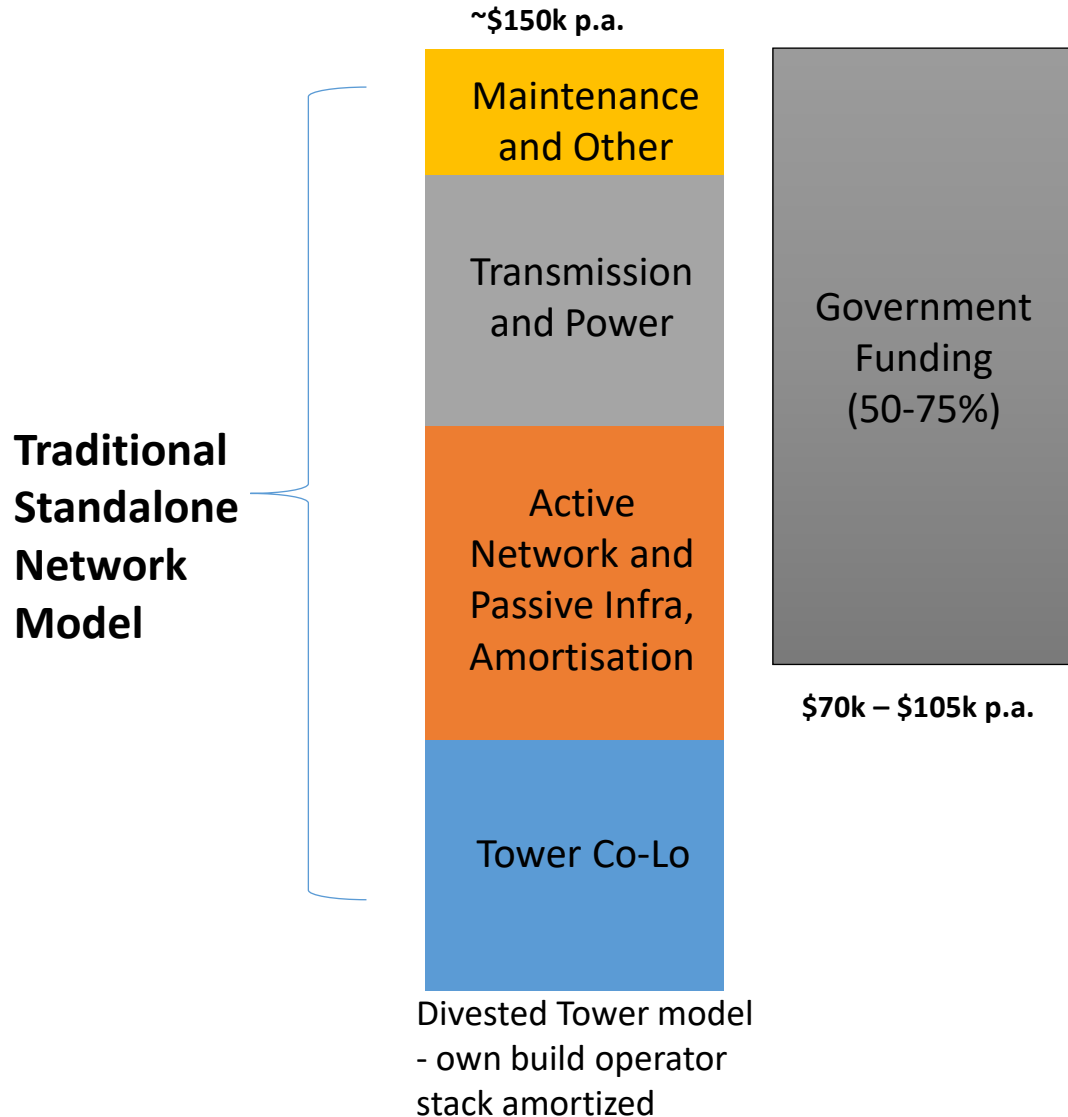
Economics Excluding Govt Funding

80% to 98.5% population band offering, assuming no government funding



Economics Including Govt Funding

Economics of standalone vs. Active Neutral Host beyond 98.5%



Notes:

1. Tenure: 10 years duration
2. 3 Sector Low Band configuration with xGbps fibre transmission (shared)

Highly attractive economics to service regional 'thin' markets

ONEWiFi^{10th} & INFRASTRUCTURE

Mevan Jayatilleke
Managing Director
OneWiFi



Pre-reading

Market Developments

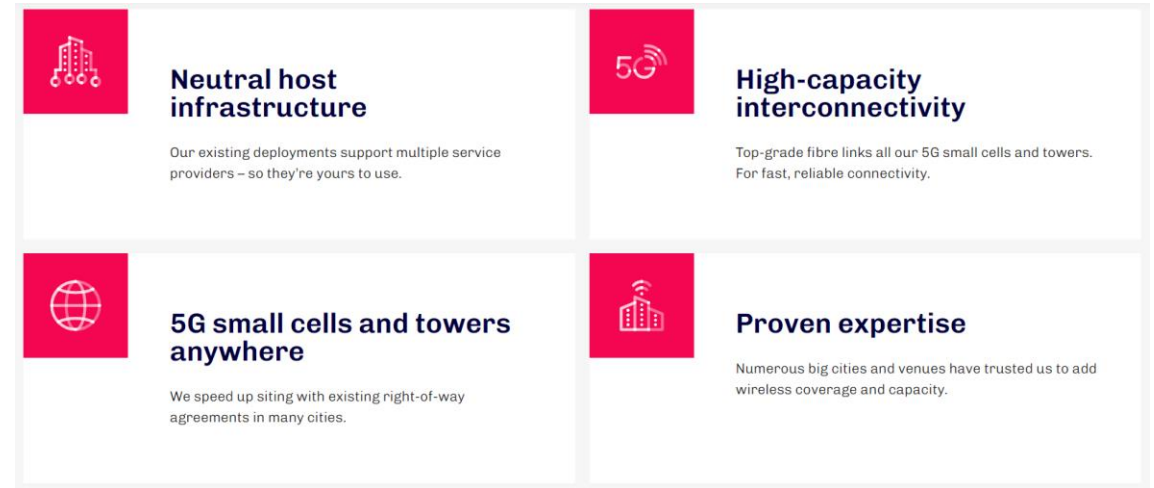
Globally, the market is moving to exploit the benefit of ‘neutrally hosted’ active sharing models

Boldyn in the US and Europe is fulfilling the needs of MNOs and Landlords alike

Boldyn is assisting Network Operators to expand their reach quickly with neutral host infrastructure, off-balance sheet.

Boldyn takes on all the risks, responsibilities and upfront costs of building and managing network infrastructure. The neutral host solutions let the Network Operator share in the benefits of shared economics.

Boldyn’s proposition is predicated on its ability to, “Reach more customers and improve service – without the cost/capex”.



Why RANaaS Neutral Host Solution?

For MNOs

- Lower the Cost to operate
- Preserves Capital - ROIC
- Enhanced coverage footprint to be able to leverage the 'network effect' to grow share of wallet
- Service features maintained

For Consumers

- Service Availability
- Service provider Choice
- Helps to mitigate churn propensity

For Government

- Efficient use of tax payers' money
- Ability to do 'more for the same dollar'
- Service Provider independence
- Closing Digital Divide

For the Environment

- Avoidance of Infrastructure Duplication
- Improved Energy Efficiency
- Reduction in e-waste
- Reduce carbon footprint